Delaware Compensation Rating Bureau, Inc.



The Widener Building • 6th Floor One South Penn Square Philadelphia, PA 19107-3577 (302) 654-1435 (215) 568-2371 FAX (215) 564-4328

January 30, 1998

BUREAU CIRCULAR NO. 704

To All Members of the Bureau:

Re: FINANCIAL DATA INCENTIVE PROGRAM

With approval of the Governing Board a Financial Data Incentive Program (FDIP) will apply to selected Delaware financial data submissions of 1997 experience reported during 1998. This is the second year for which the FDIP will be in effect following initial implementation of the program in 1997.

The FDIP for 1998 covers the following data submissions.

Policy Year Call No. 1 Calendar Year Expense Data Call No. 2 Net (As Written) Large Deductible Call No. 8 Gross (First Dollar) Large Deductible Call No. 9 Assigned Risk Policy Year Call No. 12

Some limited changes have been made to the FDIP in 1998, generally in the interest of clarity or to reflect mechanical changes in the Call forms to which the FDIP applies. A complete copy of the 1998 FDIP document has been mailed to the Bureau's "S" list (individuals previously designated to receive information related to Calls), as well as to the FDIP-designated "contact" of each member carrier/group. If you are interested in receiving a copy of the FDIP document for your own use, please call Bonnie Piacentino of the Actuarial Department at Extension 260.

Timothy L. Wisecarver President

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