

## Market Profile Analysis - Policies Effective 1/1/21 through 12/31/21

|              |  | Associated          |                              |           |  |
|--------------|--|---------------------|------------------------------|-----------|--|
| Line<br>#    | Item Name  | Statistical<br>Code | Amount                       | Line<br># | Source   |
| #            | item Name  | Code                | Amount                       | #         | Source   |
| (1)          | Number of Units  |                     | 276,751                      | (1)       | Count of Units Reported  |
| (2)          | Payroll Exposure   |                     | \$277,677,420,611            | ٠,        | Total Payroll Estimated for Units from Line (1)  |
| (3)          | Per-Capita Exposure  |                     | 2,415                        |           | Total Per-Capita Exposure for Units Reported on Line (1)   |
| (4)          | Workfare Program Employees   | 0982                | 2,850                        |           | Total Workfare Program Employees for Units Reported on Line (1)  |
| (5)          | Volunteer Ambulance Corps  | 0993                | 383                          |           | Total Volunteer Ambulance Corps for Units Reported on Line (1)   |
| (6)          | Volunteer Ambulance Corp - Support   | 0906                | 0                            | (6)       | Total Volunteer Ambulance Corps - Support for Units Reported on Line (1)   |
| (7)          | Volunteer Fire Co Population   | 0994                | 9,408,006                    | (7)       | Total Volunteer Fire Co Population for Units Reported on Line (1)  |
| (8)          | Volunteer Fire Co - Support  | 0989                | 0                            | (8)       | Total Volunteer Fire Co Population - Support for Units Reported on Line (1)  |
| (9)          | Volunteer Hazardous Materials Response Teams   | 0996                | 4                            | (9)       | Total Volunteer Hazardous Materials Response Teams for Units Reported on Line (1)  |
| (10)         | Total Loss Cost at PCRB Level  |                     | \$2,285,297,621              | (10)      | Cumulative Extension of Exposures by Classification times PCRB Loss Costs  |
| (11)         | Implied Effective Carrier Loss Cost Multiplier   |                     | 1.6249                       | (11)      | (12)/(10)  |
| (12)         | Total Carrier Manual Premium   |                     | \$3,713,383,687              | (12)      | Cumulative Extension of Exposures by Classification Times Carrier Manual Rates   |
| (13)         | Employer Liability Increased Limits Premium Charge                                     | 9807                | \$48,609,203                 | (13)      | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1)   |
| (14)         | Minimum Premium Employer Liability Increased Limits Premium Charge                     | 9848                | \$5,129,161                  | (14)      | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1)   |
| (15)         | Subject Deductible Premium Credit  | 9664                | (\$83,267,402)               | (15)      | Reported Amounts Attributable to Statistical Code 9664 for Units on Line (1)   |
| (16)         | Total Subject Premium  |                     | \$3,683,854,649              | (16)      | [(12)+(13)+(14)+(15)]  |
| (17)         | Experience Rating Adjustment to Subject Premium  | 9898                | (\$32,401,797)               | (17)      | Net Increase/Decrease in Manual Premium Attributable to Experience Rating for Units on Line (1)  |
| (18)         | Merit Rating Credits to Subject Premium  | 9885                | (\$13,219,098)               | (18)      | Net Decrease in Manual Premium Attributable to Merit Rating Credits for Units on Line (1)  |
| (19)         | Merit Rating Debits to Subject Premium   | 9886                | \$134,723                    | (19)      | Net Increase in Manual Premium Attributable to Merit Rating Debits for Units on Line (1)   |
| (20)         | Premium After Experience Rating & Merit Rating   |                     | \$3,638,368,477              | (20)      | [(16)+(17)+(18)+(19)]  |
| (21)         | Occupation Disease Exposure  | 0067                | \$168,644,315                | (21)      | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure   |
| , ,          | Occupation Disease Premium   | 0067                | \$609,143                    | (22)      | Reported Amounts Attributable to Statistical Code 0067 for Units on Line (1)   |
| (23)         | Supplemental Radiation Exposure  | 9985                | \$0                          | (23)      | Payroll Exposure for Units on Line(1) Subject to Occupational Disease Exposure   |
| (24)         | Supplemental Radiation Premium   | 9985                | \$0                          |           | Reported Amounts Attributable to Statistical Code 9985 for Units on Line (1)   |
| (25)         | Occupational Disease Increased Limits Premium Charge                                   | 9807                | \$0                          |           | Reported Amounts Attributable to Statistical Code 9807 for Units on Line (1)   |
| (26)         | Occupational Disease Increased Limits Minimum Premium Charge                           | 9848                | \$0                          | . ,       | Reported Amounts Attributable to Statistical Code 9848 for Units on Line (1)   |
| (27)         | Aircraft Seat Surcharge Premium Charge   | 9108                | \$0                          | . ,       | Reported Amounts Attributable to Statistical Code 9108 for Units on Line (1)   |
| (28)         | Premium Before Schedule Rating   |                     | \$3,638,977,620              | . ,       | [(20)+(22)+(24)+(25)+(26)+(27)]  |
| (29)         | Schedule Rating Plan Premium Adjustment  | 9887/9889           | (\$213,520,747)              |           | Net Amount Reported for Units on Line (1) Attributable to Statistical Codes 9887 & 9889  |
| (30)         | Certified Safety Committee Premium Credit (PA)   | 9890                | (\$35,941,511)               |           | Amount Reported for Units on Line (1) Attributable to Statistical Code 9890  |
|              | Construction Classification Premium Adjustment Program Premium Credit                  | 9046                | (\$12,878,399)               |           | Amount Reported for Units on Line (1) Attributable to Statistical Code 9046  |
|              | Premium After Schedule Rating, Safety Committee Credits, and PCCPAP                    |                     | \$3,376,636,963              | . ,       | [(28)+(29)+(30)+(31)]  |
| ` '          | Deductible Premium Credit  | 9663                | (\$775,246,478)              | . ,       | Amount Reported for Units on Line (1) Attributable to Statistical Code 9663  |
|              | Loss Constant Charge   | 0032                | \$72,735                     | . ,       | Amount Reported for Units on Line (1) Attributable to Statistical Code 0032  |
|              | Short Rate Premium   | 0931                | \$1,929,835                  | . ,       | Amount Reported for Units on Line (1) Attributable to Statistical Code 0931  |
|              | Expense Constant Charge  | 0900                | \$37,537,738                 |           | Amount Reported for Units on Line (1) Attributable to Statistical Code 0900  |
|              | Minimum Premium Charge   | 0990                | \$11,492,005                 |           | Amount Reported for Units on Line (1) Attributable to Statistical Code 0990  |
|              | Policy Total Standard Premium  | 0063/0064           | \$2,652,422,798              |           | [(32)+(33)+(34)+(35)+(36)+(37)]  |
| (39)         | Premium Discount Amount  | 0063/0064           | (\$175,388,196)              |           | Amount Reported for Units on Line (1) Attributable to Statistical Codes 0063 & 0064  |
| (40)<br>(41) | Total Premium  Promium Charge for Torrorism  | 9740                | \$2,477,034,602              |           | [(38)+(39)] Amount Paparted for Units on Line (1) Attributable to Statistical Code 0740  |
| ` '          | Premium Charge for Terrorism  Catastropho (athor than Cartified Acts of Terror)        | 9740<br>9741        | \$82,130,450                 |           | Amount Reported for Units on Line (1) Attributable to Statistical Code 9740  Amount Reported for Units on Line (1) Attributable to Statistical Code 9741 |
| (42)         | Catastrophe (other than Certified Acts of Terror)                                      |                     | \$40,909,522<br>\$79,529,742 | ` '       |  |
| (43)         | Employer Assessment Amount Pursuant to Act 57 of 1997 (PA) Audit Non-Compliance Charge | 0938<br>9757        | \$79,529,742<br>\$26,345,327 | ` '       | Amount Reported for Units on Line (1) Attributable to Statistical Code 0938  Amount Reported for Units on Line (1) Attributable to Statistical Code 9757 |
| (44)         | Addit Non-Compliance Charge  | 3/3/                | 340,343,34 <i>1</i>          | (44)      | Amount reported for offics off Life (1) Attributable to Statistical Code 3757  |